

Acronis

Backup Cloud with Microsoft Azure Storage

#1 Hybrid Cloud Backup-as-a-Service Solution for Service Providers

Thousands of service providers — from small to large — succeed by selling an award-winning backup-as-a-service solution that protects more than 20 platforms and incorporates the backup industry's most advanced anti-ransomware protection technology.

It protects data and systems in any environment — physical or virtualized, on-premises or in the cloud. Acronis Backup Cloud does not bring additional complexity to your or your customer's IT infrastructure — being a turnkey SaaS-based solution, it is easy to deploy and to use, and has almost no impact on the systems' performance.

KEY FEATURES FOR SERVICE PROVIDERS

Secure cloud data centers hosted on Microsoft Azure

Provide a market-leading cloud data protection solution that can be delivered around the globe. Acronis offers a secure, high-performance, scalable and geographically diverse network of cloud data centers run by Microsoft Azure for reliable hosting of your customers' backups.

Zero up-front costs with Acronis and Microsoft Azure model

Save money and increase your margins by reducing the time spent installing and configuring a backup solution, and eliminating the need to purchase and maintain additional hardware. Acronis maintains all components of the SaaS solution, so you're free to focus on servicing your customers.

WHAT'S INCLUDED

- Hybrid cloud backup with local and cloud storage options
- Secure backup storage hosted on Microsoft Azure
- Hosted self-service management portal
- Full image and file-level backups
- Protection of data on 20+ platforms, including virtual, physical, and cloud-based servers, endpoints, and mobile devices
- Customizable policies with backup schedule/frequency and retention rules
- Customizable compression levels for data being backed up
- Backup data securely encrypted with AES-256
- Wide range of recovery options: entire machine, ESXi configuration, single files and folders, databases, Office 365 mailboxes, etc.
- Recovery to dissimilar hardware, including bare-metal, physical, virtual, or cloud environments
- Proactive anti-ransomware protection for Windows machines

Multi-tier and multi-tenant architecture

Provision services quickly and minimize time spent managing customer and partner accounts. Acronis Backup Cloud's multi-tier, multi-tenant architecture ensures optimal administrative efficiency: create customer or partner accounts in seconds, customize unique offerings, and manage quotas, available features and administrative privileges using vertical grouping.

Web console for easy, scalable management

Benefit from the web-based multi-tenant management console — a single spot for accounts provisioning, user and reseller management, reporting, monitoring, and other tasks.

Straightforward pay-as-you-go pricing

Meet the dynamic needs of your customers with a 100 percent pay-per-use licensing model. Per-GB and per-seat/per-device licenses are available. A single per-GB fee includes storage, management of storage, egress and backup software licensing.

Self-service recovery web console

Provide your customers' employees with a web-based, touch-friendly console to access backups and search for and restore files wherever and whenever it's needed. There is no need to contact MSPs or corporate admins to execute basic tasks.

User interface in 18 languages

Serve a greater number of target markets. The web-based management console is available in 18 languages, with user-based language settings and the ability to easily switch between languages.

Integration with PSA and RMM systems

Deliver services instantly using the native integration with Autotask, ConnectWise Automate, ConnectWise Manage, cPanel, Flexiant, HostBill, Kaseya, Odin, Plesk, and WHMCS.

Comprehensive white-labelling

Differentiate your brand with advanced data protection services that maintain your brand's unique look and feel. Multiple features make it easy to be you.

Acronis Professional Services

Build an efficient business case, design your data protection plan, and quickly roll out services with minimal risk and costs leveraging help from our technology experts and business consultants.

KEY FEATURES FOR YOUR CUSTOMERS

Acronis Active Protection

Protect your customers' data and systems from ransomware attacks by detecting, blocking, and reversing suspicious changes to data, backup files, and the backup agent.

Complete protection

Enjoy support for more than 20 platforms like Windows®, Linux®, Mac®, VMware vSphere®, Microsoft Hyper-V®, Citrix XenServer®, Linux KVM, Red Hat® Enterprise Virtualization, and Oracle VM Server, as well as enterprise applications like Exchange, SQL®, SharePoint® and Active Directory®.

Hybrid cloud backup

Enjoy flexible storage options with backup to local storage and to Microsoft Azure Storage available in one solution: Acronis Storage clusters, folders on the backed-up machines, networked storage - SMB/CIFS/DFS and NFS shares, and off-host operations.

World's fastest recovery

Fast and flexible recovery options: granular recovery, bare-metal recovery, virtual host recovery, entire machine, single files and folders, databases, Office 365 mailboxes, etc.